

TTI's Style Analysis™ Response Form

Fifteen Minutes to Increased Success

In just ten to fifteen minutes you can complete the Style Analysis™ Response Form. After completing the instrument, software will be used to generate a valuable, behavior-based Managing for Success® narrative report full of information that may change the rest of your life.

Your report merges sophisticated behavior analysis with computer software operations to provide you with unique personal insights. This comprehensive report will help you discover qualities about yourself that could be the key to opening new doors of opportunity. You will be able to better understand your work and/or management style from the information provided and have information to develop an action plan that can enhance your personal and professional growth.

DIRECTIONS

On the other side of this sheet you will see 24 boxes of words. Each box contains 4 lines of words. For each box select the line of words that best describes you in the work environment and fill in the circle ● in the **Most** column of that line. Then, select the line of words that least describes you and fill in the circle ● in the **Least** column of that line. Repeat this process for the remaining 23 boxes.

- ➔ While you are responding to the 24 questions, keep your focus on the descriptions that apply to you in the **workplace**.
- ➔ Be *ruthlessly honest* with yourself!
- ➔ Go with your “gut” instinct - *don't over-analyze!*
- ➔ Select **ONLY 1 Most and 1 Least** in each of the 24 numbered boxes, **no more and no less**.
- ➔ You should take no more than 10-15 minutes to complete the instrument and it should be done in one uninterrupted sitting.

Refer to the example below before proceeding:

Example		
M	L	
●	○	Gentle, kindly
○	○	Persuasive, convincing
○	●	Humble, reserved, modest
○	○	Original, inventive, individualistic

Please complete all the information below and at the top of the next page. Please print neatly. If you use a nickname – Jack instead of John – and you would like it to appear on your report, add that and your report will refer to that name throughout the pages.

Name: _____ (Optional Nickname: _____)
Organization: _____ Job Title: _____
Street: _____ Town: _____
State: _____ Zip Code: _____ Work Phone: (____) _____ ext. _____
Home Phone: (____) _____ e-mail address: _____

Mail or fax all completed sheets to:

42 White Avenue • West Hartford, CT 06119-2232 • Fax 860-236-1118

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Print Name _____ Organization _____

Male Female Fill in **Only 1 Most** and **1 Least** in each of the 24 numbered boxes

M	L	M	L				
<input type="radio"/>	<input type="radio"/>	Gentle, kindly	1	<input type="radio"/>	<input type="radio"/>	Aggressive, challenger, takes action	13
<input type="radio"/>	<input type="radio"/>	Persuasive, convincing		<input type="radio"/>	<input type="radio"/>	Life of the party, outgoing, entertaining	
<input type="radio"/>	<input type="radio"/>	Humble, reserved, modest		<input type="radio"/>	<input type="radio"/>	Easy mark, easily taken advantage of	
<input type="radio"/>	<input type="radio"/>	Original, inventive, individualistic		<input type="radio"/>	<input type="radio"/>	Fearful, afraid	
<input type="radio"/>	<input type="radio"/>	Attractive, charming, attracts others	2	<input type="radio"/>	<input type="radio"/>	Cautious, wary, careful	14
<input type="radio"/>	<input type="radio"/>	Cooperative, agreeable		<input type="radio"/>	<input type="radio"/>	Determined, decided, unwavering, stand firm	
<input type="radio"/>	<input type="radio"/>	Stubborn, unyielding		<input type="radio"/>	<input type="radio"/>	Convincing, assuring	
<input type="radio"/>	<input type="radio"/>	Sweet, pleasing		<input type="radio"/>	<input type="radio"/>	Good-natured, pleasant	
<input type="radio"/>	<input type="radio"/>	Easily led, follower	3	<input type="radio"/>	<input type="radio"/>	Willing, go along with	15
<input type="radio"/>	<input type="radio"/>	Bold, daring		<input type="radio"/>	<input type="radio"/>	Eager, anxious	
<input type="radio"/>	<input type="radio"/>	Loyal, faithful, devoted		<input type="radio"/>	<input type="radio"/>	Agreeable, consenting	
<input type="radio"/>	<input type="radio"/>	Charming, delightful		<input type="radio"/>	<input type="radio"/>	High-spirited, lively, enthusiastic	
<input type="radio"/>	<input type="radio"/>	Open-minded, receptive	4	<input type="radio"/>	<input type="radio"/>	Confident, believes in self, assured	16
<input type="radio"/>	<input type="radio"/>	Obliging, helpful		<input type="radio"/>	<input type="radio"/>	Sympathetic, compassionate, understanding	
<input type="radio"/>	<input type="radio"/>	Willpower, strong-willed		<input type="radio"/>	<input type="radio"/>	Tolerant	
<input type="radio"/>	<input type="radio"/>	Cheerful, joyful		<input type="radio"/>	<input type="radio"/>	Assertive, aggressive	
<input type="radio"/>	<input type="radio"/>	Jovial, joking	5	<input type="radio"/>	<input type="radio"/>	Well-disciplined, self-controlled	17
<input type="radio"/>	<input type="radio"/>	Precise, exact		<input type="radio"/>	<input type="radio"/>	Generous, willing to share	
<input type="radio"/>	<input type="radio"/>	Nervy, gutsy, brazen		<input type="radio"/>	<input type="radio"/>	Animated, uses gestures for expression	
<input type="radio"/>	<input type="radio"/>	Even-tempered, calm, not easily excited		<input type="radio"/>	<input type="radio"/>	Persistent, unrelenting, refuses to quit	
<input type="radio"/>	<input type="radio"/>	Competitive, seeking to win	6	<input type="radio"/>	<input type="radio"/>	Admirable, deserving of praise	18
<input type="radio"/>	<input type="radio"/>	Considerate, caring, thoughtful		<input type="radio"/>	<input type="radio"/>	Kind, willing to give or help	
<input type="radio"/>	<input type="radio"/>	Outgoing, fun loving, socially striving		<input type="radio"/>	<input type="radio"/>	Resigned, gives in	
<input type="radio"/>	<input type="radio"/>	Harmonious, agreeable		<input type="radio"/>	<input type="radio"/>	Force of character, powerful	
<input type="radio"/>	<input type="radio"/>	Fussy, hard to please	7	<input type="radio"/>	<input type="radio"/>	Respectful, shows respect	19
<input type="radio"/>	<input type="radio"/>	Obedient, will do as told, dutiful		<input type="radio"/>	<input type="radio"/>	Pioneering, exploring, enterprising	
<input type="radio"/>	<input type="radio"/>	Unconquerable, determined		<input type="radio"/>	<input type="radio"/>	Optimistic, positive view	
<input type="radio"/>	<input type="radio"/>	Playful, frisky, full of fun		<input type="radio"/>	<input type="radio"/>	Accommodating, willing to please, ready to help	
<input type="radio"/>	<input type="radio"/>	Brave, unafraid, courageous	8	<input type="radio"/>	<input type="radio"/>	Argumentative, confronting	20
<input type="radio"/>	<input type="radio"/>	Inspiring, stimulating, motivating		<input type="radio"/>	<input type="radio"/>	Adaptable, flexible	
<input type="radio"/>	<input type="radio"/>	Submissive, yielding, gives in		<input type="radio"/>	<input type="radio"/>	Nonchalant, casually indifferent, lack of concern	
<input type="radio"/>	<input type="radio"/>	Timid, shy, quiet		<input type="radio"/>	<input type="radio"/>	Lighthearted, carefree	
<input type="radio"/>	<input type="radio"/>	Sociable, enjoys company of others	9	<input type="radio"/>	<input type="radio"/>	Trusting, faith in others	21
<input type="radio"/>	<input type="radio"/>	Patient, steady, tolerant		<input type="radio"/>	<input type="radio"/>	Contented, satisfied	
<input type="radio"/>	<input type="radio"/>	Self-reliant, independent		<input type="radio"/>	<input type="radio"/>	Positive, admitting no doubt	
<input type="radio"/>	<input type="radio"/>	Soft-spoken, mild, reserved		<input type="radio"/>	<input type="radio"/>	Peaceful, tranquil	
<input type="radio"/>	<input type="radio"/>	Adventurous, willing to take chances	10	<input type="radio"/>	<input type="radio"/>	Good mixer, likes being with others	22
<input type="radio"/>	<input type="radio"/>	Receptive, open to suggestions		<input type="radio"/>	<input type="radio"/>	Cultured, educated, knowledgeable	
<input type="radio"/>	<input type="radio"/>	Cordial, warm, friendly		<input type="radio"/>	<input type="radio"/>	Vigorous, energetic	
<input type="radio"/>	<input type="radio"/>	Moderate, avoids extremes		<input type="radio"/>	<input type="radio"/>	Lenient, not overly strict, tolerant of others' actions	
<input type="radio"/>	<input type="radio"/>	Talkative, chatty	11	<input type="radio"/>	<input type="radio"/>	Companionable, easy to be with	23
<input type="radio"/>	<input type="radio"/>	Controlled, restrained		<input type="radio"/>	<input type="radio"/>	Accurate, correct	
<input type="radio"/>	<input type="radio"/>	Conventional, doing it the usual way, customary		<input type="radio"/>	<input type="radio"/>	Outspoken, speaks freely and boldly	
<input type="radio"/>	<input type="radio"/>	Decisive, certain, firm in making a decision		<input type="radio"/>	<input type="radio"/>	Restrained, reserved, controlled	
<input type="radio"/>	<input type="radio"/>	Polished, smooth talker	12	<input type="radio"/>	<input type="radio"/>	Restless, unable to rest or relax	24
<input type="radio"/>	<input type="radio"/>	Daring, risk-taker		<input type="radio"/>	<input type="radio"/>	Neighborly, friendly	
<input type="radio"/>	<input type="radio"/>	Diplomatic, tactful to people		<input type="radio"/>	<input type="radio"/>	Popular, liked by many or most people	
<input type="radio"/>	<input type="radio"/>	Satisfied, content, pleased		<input type="radio"/>	<input type="radio"/>	Orderly, neat, organized	